

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B0400394

PRINT DATE: 01/22/10

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SHIP TO:		
AS SPECIFIED ON INDIVIDUAL ORDERS		
VENDOR ID: 1204599626 EAST COAST INDUSTRIAL SUPPLY 8421 TERMINAL RD LORTON, VA 22079 (703) 939-0280	REFER QUESTIONS TO: WALTER JOHNSON (410) 767-4605 WALTER.JOHNSON@DGS.STATE.MD.US	
ITB: 001IT817889	EXPR DATE: 12/31/11 POST DATE: 12/02/09	DISCOUNT TERMS: . NET 30 DAY CONTRACT AMOUNT: .00

TERMS:

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

VENDOR CONTACT NUMBER: (703) 939-0280

 S T A T E W I D E C O N T R A C T
 F O R
 B A G G E D D E I C I N G M A T E R I A L

CONTRACT SCOPE: TO SUPPLY THE STATE OF MARYLAND AND USING AUTHORITIES WITH THEIR NEED FOR BAGGED DEICING MATERIAL FOR THE CONTRACT PERIOD.

CONTRACT PERIOD: DATE OF AWARD THRU DECEMBER 31, 2011, WITH AN OPTION TO EXTEND FOR ONE (1) ADDITIONAL YEAR.

BASIS OF AWARD: SHALL BE MADE TO LOWEST RESPONSIVE AND RESPONSIBLE BIDDER ON A LINE BY LINE ITEM BASIS.

PRODUCT DELIVERY: SHALL BE MADE EXPEDIOUSLY AS POSSIBLE F.O.B. DESTINATION FREIGHT PREPAID AND ALLOWED TO THE USING AUTHORITY FACILITY WITHIN THE AWARDED REGION(S) OF THE STATE OF MARYLAND NO LATER THAN FIVE (5) BUSINESS DAYS UPON RECEIPT OF ORDER. VENDOR SHOULD HAVE WHERE POSSIBLE A LIFT GATE TRUCK OR A METHOD OF UNLOADING PALLETS AT AGENCY LOCATIONS WITH NO LOADING DOCK. NORMAL BUSINESS HOURS ARE MONDAY - FRIDAY, 7:30 AM - 3:30 PM UNLESS THE SUPPLIER MAKES SPECIAL ARRANGEMENTS WITH THE RECEIVING FACILITY IN ADVANCE OF ANY ANTICIPATED DELIVERY DURING NON-BUSINESS HOURS WITHIN THE DELIVERY PERIOD. MUST BE PALLETIZED 50 LB #7 MIL POLY BAG OR EQUAL.

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TERMS (cont'd):

PLACING ORDERS: SHALL BE MADE BY THE REQUESTED USING AUTHORITY ON AN "AS-REQUIRED" BASIS. THE AGENCY CONTRACT DOES NOT OBLIGATE THE STATE OF MARYLAND AND ITS USING AGENCIES TO PURCHASE ANY MINIMUM OR MAXIMUM QUANTITY THRU THE CONTRACT PERIOD. ORDERS ARE ACTUAL REQUIREMENTS AND MAY BE MORE OR LESS THAN LISTED AND WILL BE PLACED DIRECT TO THE SUPPLIER BY THE AGENCY INDICATING BILL-TO & SHIP-TO ADDRESS DELIVERY POINT, CONTACT PERSON NAME AND TELEPHONE NUMBER.

CONTRACT COMPLIANCE: VENDOR SHALL ABIDE BY ALL ATTACHED STATE OF MARYLAND TERMS AND CONDITIONS CONTAINED HEREIN.

TAX PAYMENT: THE STATE OF MARYLAND IS EXEMPT FROM FEDERAL AND STATE TAXES AND WILL NOT PAY OR REIMBURSE SUCH TAXES.

PURCHASING USAGE REPORT: WINNING VENDOR SHALL FURNISH A REPORT EVERY THREE MONTHS (QUARTERLY) DETAILING ALL PURCHASES MADE AGAINST THE LINE ITEMS ON THIS CONTRACT. REPORT SHALL BE PROVIDED NO LATER THAN FIVE (5) DAYS AFTER THE REPORTING PERIOD. FAILURE TO SUBMIT THIS REPORT MAY NEGATE ANY CONTRACT EXTENSIONS AND MAY RESULT IN TERMINATION FOR DEFAULT. REPORT SHALL BE SENT TO:

DEPARTMENT OF GENERAL SERVICES
OFFICE OF PROCUREMENT & LOGISTICS
ATTN: WALTER JOHNSON
301 W. PRESTON STREET, ROOM M-3
BALTIMORE, MARYLAND 21201

SPECIAL NOTE FOR ORDERING AGENCIES:

- A. ROCK/SOLAR SALT: MOST ECONOMICAL AND SUGGESTED FOR USE ON BLACK TOP AND ALSO CONCRETE SIDEWALKS/SIDEWAYS IN AREAS WHERE SUSTAINED TEMPERATURES ARE WELL ABOVE 10 DEGREES FAHRENHEIT.
- B. CALCIUM CHLORIDE: SUGGESTED FOR USE ON CONCRETE SIDEWALKS/WALKWAYS WHERE SUSTAINED TEMPERATURES ARE BETWEEN 10 DEGREES - 34 DEGREES CENTIGRADE.
- C. MAGNESIUM CHLORIDE: GOOD ALTERNATIVE AND REPORTEDLY LESS AGGRESSIVE TO MOST SURFACES BETWEEN 10 DEGREES - 23 DEGREES CENTIGRADE.
- D. CALCIUM CHLORIDE FLAKES: SHALL BE 77-80% FLAKE TO MEET AASHTO M144-86 (CURRENT EDITION) AND ASTM 98-93 TYPE S; GRADE 1 CLASS A SPECIFICATIONS.

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TERMS (cont'd):

E. ENVIRONMENTALLY SAFE MIXED BLEND: SHALL BE RECOGNIZED PRODUCT ON THE U.S. EPA RECOGNIZED PRODUCT LISTING.

REGIONS OR AREAS TO BE COVERED UNDER THIS CONTRACT:

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REGION 1 - DORCHESTER, SOMERSET, WICOMICO, WORCESTER

REGION 2 - CAROLINE, CECIL, KENT, TALBOT, QUEEN ANNES

REGION 3 - HARFORD, BALTIMORE CITY, BALTIMORE COUNTY, ANNE ARUNDEL

REGION 4 - PRINCE GEORGE'S, CALVERT, CHARLES, ST. MARY'S

REGION 5 - HOWARD, MONTGOMERY, FREDERICK, CARROLL

REGION 6 - ALLEGANY, GARRETT, WASHINGTON

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
0001	77545-271011	BG	10.4950
CALCIUM CHLORIDE PELLETS, 50 LB POLY BAG, REGION 1 (MINIMUM ORDER ONE PALLET)			
0002	77545-271012	BG	10.5950
CALCIUM CHLORIDE PELLETS, 50 LB POLY BAG, REGION 2 (MINIMUM ORDER ONE PALLET)			
0003	77545-271013	BG	9.8000
CALCIUM CHLORIDE PELLETS, 50 LB POLY BAG, REGION 3 (MINIMUM ORDER ONE PALLET)			

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<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
0004	77545-271015	BG	9.8000
CALCIUM CHLORIDE PELLETS, 50 LB POLY BAGS REGION 5 (MINIMUM ORDER ONE PALLET)			
0005	77545-211017	EA	10.2590
CALCIUM CHLORIDE PELLETS, 50 LB POLY BAGS REGION 6 (MINIMUM ORDER ONE PALLET)			
0006	77545-271014	BG	9.7500
CALCIUM CHLORIDE PELLETS, 50 LB POLY BAGS REGION 4 (MINIMUM ORDER ONE PALLET)			
0007	77545-270083	BG	8.2250
CALCIUM CHLORIDE FLAKES, 50 LB POLY BAGS REGION 3 (MINIMUM ORDER ONE PALLET)			
0008	77545-270084	BG	8.2250
CALCIUM CHLORIDE FLAKES, 50 LB POLY BAGS REGION 4 (MINIMUM ORDER ONE PALLET)			
0009	77545-270085	BG	8.2950
CALCIUM CHLORIDE FLAKES, 50 LB POLY BAGS REGION 5 (MINIMUM ORDER ONE PALLET)			
0010	77545-270086	BG	9.3000
CALCIUM CHLORIDE FLAKES, 50 LB POLY BAGS REGION 6 (MINIMUM ORDER ONE PALLET)			

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<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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PALLET)

0011	77545-470123	BG	10.2500
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MAGNESIUM CHLORIDE PELLETS, 50 LB POLY BAGS REGION 3 (MINIMUM ORDER ONE PALLET)

0012	77545-470124	BG	10.0500
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MAGNESIUM CHLORIDE PELLETS, 50 LB POLY BAGS REGION 4 (MINIMUM ORDER ONE PALLET)

0013	77545-470125	BG	10.2500
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MAGNESIUM CHLORIDE PELLETS, 50 LB POLY BAG REGION 5 (MINIMUM ORDER ONE PALLET)

0014	77545-470126	BG	10.7250
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MAGNESIUM CHLORIDE PELLETS, 50 LB POLY BAGS REGION 6 (MINIMUM ORDER ONE PALLET)

0015	77545-470023	BG	8.9550
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MAGNESIUM CHLORIDE FLAKES, 50 LB POLY BAGS REGION 3 (MINIMUM ORDER ONE PALLET)

0016	77545-470024	BG	8.9550
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MAGNESIUM CHLORIDE FLAKES, 50 LB POLY BAGS REGION 4 (MINIMUM ORDER ONE PALLET)

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<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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0017	77545-470025	BG	8.9550
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MAGNESIUM CHLORIDE FLAKES, 50 LB POLY BAGS REGION 5 (MINIMUM ORDER ONE PALLET)

0018	77545-470026	BG	9.7500
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MAGNESIUM CHLORIDE FLAKES, 50 LB POLY BAGS REGION 6 (MINIMUM ORDER ONE PALLET)

0019	77545-760013	BG	4.4700
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SODIUM CHLORIDE (ROCK/SOLAR), 50 LB POLY BAG REGION 3 (MINIMUM ORDER ONE PALLET)

0020	77545-760015	BG	4.2400
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SODIUM CHLORIDE (ROCK/SOLAR), 50 LB POLY BAG REGION 5 (MINIMUM ORDER ONE PALLET)

END OF ITEM LIST

VENDOR MUST INCLUDE THE 9-DIGIT ZIP CODE OF COMPANY ADDRESS ON ALL INVOICES. FAILURE TO DO SO MAY RESULT IN DELAY OF PAYMENT.

ALL PRODUCTS USE IN PACKING TO CUSHION AND PROTECT DURING THE SHIPMENT OF COMMODITIES ARE TO BE MADE OF RECYCLED OR BIODEGRADABLE MATERIALS.

THE CONTRACTOR WARRANTS THAT THE CONTRACTOR SHALL COMPLY WITH COMAR 21.11.08. DRUG AND ALCOHOL FREE WORKPLACE, AND THAT THE CONTRACTOR SHALL REMAIN IN COMPLIANCE THROUGHOUT THE TERM OF THIS PURCHASE ORDER.

STATE FEDERAL TAX IDENTIFICATION NUMBER: 20-4599626

STATE PHONE NUMBER FOR PLACING ORDERS: (703) 939-0280

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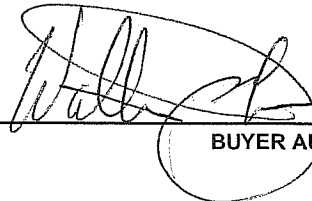
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TERMS (cont'd):

STATE VENDOR CONTACT PERSON: PAUL MILLER

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AUTHORIZED BY:



BUYER AUTHORIZED DESIGNEE

DATE:

12/04/09